

## we handle the middle

Since its inception, Cavalier Associates has catered to the upscale insurance professional, and strives to be an **exceptional resource** to those in the insurance brokerage community who seek the **best** product, sales support and underwriting process. Our staff is responsible for identifying and capitalizing on market trends and product opportunities. We specialize in **large case management**, advance sales support, sub-standard or **hard to place cases**, as well as underwriting and product niches.

Call to Action

Call to Action

## large case management

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Call to Action



### The Federal Estate Tax Celebrates its 100th Anniversary

The U.S. Federal estate tax celebrated its one hundredth anniversary this past month and efforts to repeal it have endured since it was placed into law.

The Federal estate tax will be applied to approximately 0.14% of adult deaths this year given the current lifetime exemption structure. With only a fraction of the wealthiest 1% of Americans affected and the tax contributing less than 1% of all federal tax revenue, many argue that it is simply "class warfare" or "class discrimination". Others hold the position that the estate tax guards against dynastic wealth and is a meaningful way of raising revenue that dates back thousands of years.

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### buy-sell planning guide

- Learn the benefits of Buy-Sell arrangements in succession planning
- Compare the differences between a Stock Redemption Agreement and a Cross-Purchase Agreement
- Examine the benefits of using a Manager Managed Limited Liability Company (MMLLC) to fund a Buy-Sell agreement.

# the strategy

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By: [admin](#) | Jan 08, 2016 | Comments: 6

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By: [admin](#) | Jan 08, 2016 | Comments: 0

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## event calendar

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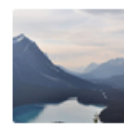
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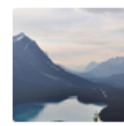
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# our commitment

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- Life Insurance
- Linked Benefits
- Long Term Care
- Annuity
- Disability

# our partners

## life insurance

Each of our life carriers has been selected for a specific purpose. The reasons vary from top financial strength, product innovation, and underwriting expertise to compensation and effective business processes.



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## get a quote

- Term Insurance
- Guaranteed UL
- Long Term Care

## our team

One of Cavalier Associates' strongest assets is its "human capital". The breadth of experience and dedication of our Marketing Consultants and Case Management team is **second to none**. It is truly a rare combination of enough experience to know the intricacies of our business, enough youth and energy to do the heavy lifting required, and the right attitude to **solve the most challenging cases**.

### general agents



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### marketing consultants